

QUOTE-TO-ORDER · PRODUCTIZED FOR INFOR SX.E (CSD)

Stop emailing quote PDFs. Send a link your customer can pay.

Branded checkout at your domain. Customer approves, pays by Card, ACH, PO, or terms. Order writes back to your ERP automatically. Your rep clicks one button. Lance does the rest.

\$12,500

ONE-TIME SETUP

\$2,000

PER MONTH

1-4 weeks

TO GO LIVE

01

The gap this closes

If you run an SX.e or CSD distribution desk, you know what happens after a rep sends a quote. The customer does not open the PDF for two days. A rep chases them. They email back yes. Someone re-types the order into the ERP. Mistakes happen. Time is lost. And no matter how tight your quoting process is, the step between "quote sent" and "order booked" is still manual, still slow, and still leaking deals.

Lance Q2O closes that gap. The rep builds the quote in Infor SX.e (CSD) exactly as they always do. Lance turns it into a branded checkout link — the customer approves and pays, and the order writes back to your ERP with a real order number.

02

How Q2O works

- 1 **Rep builds quote** in Infor SX.e (CSD). Same workflow as today, no change.
- 2 **Lance pulls the quote in** automatically. No manual export, no copy-paste.
- 3 **Rep clicks Generate Link** — one button on the quote details page in their ERP view.
- 4 **Customer opens a branded checkout page** at your domain, with your logo and your quote details. No Lance branding visible to your customers.
- 5 **Customer picks how they want to pay** — Card, ACH, purchase order, or terms. You control which options each customer sees.
- 6 **Sales order writes back to your ERP** with a real order number. Confirmation email lands within seconds of approval.

Your rep clicks one button. Lance does the rest.

03

Nothing your reps do today changes

WHAT STAYS THE SAME

Reps build quotes in Infor SX.e (CSD) exactly as today

Quote logic, taxes, shipping, customer pricing — untouched

No AI making pricing decisions

No data migration, no item-master reload

Customer master, contract terms, and tier pricing stay in the ERP

WHAT CHANGES

Customer gets a clean checkout link instead of a quote PDF

Branded with your logo, your domain, your colors

Payment collected automatically — Card, ACH, PO, or terms

Sales order writes back to ERP without a rep re-typing anything

Confirmation and ERP order number land in seconds

One distributor is live on this flow today and very happy with it. They have asked to stay anonymous publicly — we are glad to make an introduction on a call.

04

Pricing

Item	Detail
Setup fee	\$12,500 one-time — 50/50 split: \$6,250 at signature, \$6,250 at go-live
Setup includes	First 30 days of live subscription
Subscription	\$2,000 / month from month 31 onward — or \$1,700 / month on an annual contract (15% off)
Time to go live	1–4 weeks from signed agreement, depending on scope
ERP support today	Infor SX.e (CSD)
Reference customer	One distributor live and happy — introduction available on request

No founding cohort, no scarcity, no pilot. Q20 is sold as a productized package because it already works.

05

What happens after you sign

Day 1

Agreement & access

Scoped ERP credentials provisioned.
Discovery call to confirm quote volume, customers, and payment methods.
\$6,250 at signature.

Wk 1–2

Configure & integrate

ERP connection wired, payment gateway configured, branded checkout page live at your domain with your logo and colors.

Wk 3–4

Go live

First checkout link goes to a real customer. First order writes back to your ERP. \$6,250 at go-live.
Subscription begins month 31.

06

Your data, your ERP

Scoped credentials — we read what we need and write only to the order API. A rep approves every quote before the checkout link is generated. Nothing lands in your ERP without a rep click and a customer confirmation. Every write is logged and auditable. On exit, your data is returned or deleted to your policy within 30 days.

07

From the co-founder

We built Q2O because one of our customers asked us to fix exactly this gap. They were running a tight quoting operation in Infor SX.e, and the step between "quote sent" and "order booked" was still fully manual. We built the checkout layer, wired it to the ERP, and that customer is running live traffic through it today.

We have productized it because the hard part — the ERP integration, the payment logic, the order write-back — is the same for every distributor on Infor SX.e or CSD. Twenty minutes on a call is enough to confirm whether it is a fit for you.

— *Yahor Dubrouski, Co-Founder · Integration Maestro*

NEXT STEP

Book your 20-minute discovery call.

Twenty minutes. We confirm your ERP setup, your quote volume, and the payment methods your customers actually use. If it is a fit, a signed agreement follows within 24 hours.

calendar.app.google/jSvYKu31ZbuseM7SA

yahor@integration-maestro.com